



BALLARAT

GOLF CLUB

INCORPORATED

118TH

ANNUAL REPORT

2012

**BALLARAT GOLF CLUB
INCORPORATED**

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Notice of Meeting

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Notice is hereby given that the 118th Annual General Meeting will be held
in the Clubhouse on Monday, March 25th 2013 at 8:00 p.m.

Ordinary Business

1. Confirmation of the minutes of:
 - The Special General Meeting held 26th of March 2012
- Confirmation of the minutes of:
 - The Annual General Meeting held 26th of March 2012
- Confirmation of the minutes of:
 - The Special General Meeting held 21st of December 2012
2. To Receive and adopt Annual Report, Revenue Statement and Balance Sheet for year ended 31st December, 2012.
3. General Business.
4. Notification of Members elected to the Board and their tenure.

Michael Phillips
General Manager

OFFICE BEARERS 2012 AT THE TIME OF THIS REPORT

President: M. Erbacher
 Vice- President: R. Jones
 Captain: W. Hines
 Finance Director: P. D. Foley
 Board:
 R. Masom, R. Jones, B. Allan, J. King, G. Anders.
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The following nominations have been received for the vacant positions of
 Board of Directors for the year 2013:

J. King
 G. Fryatt
 P. Chamberlain
 M. Erbacher
 K. Erbacher

BOARD MEETING ATTENDANCES 2012

M. Erbacher 12 (13), P. D. Foley, 11 (13), R. Masom, 12 (13),
 R. Jones 11 (13), W. Hines 12 (13), B. Allan 10 (13),
 J. King 13 (13), G. Anders 11 (13), K. Wagner 3 (3).

STATISTICS

Ordinary Members.....	454
Restricted Members.....	189
Intermediate Members.....	41
Country Members.....	37
Non Playing Members.....	47
Junior Members.....	51
Summer Members.....	1
Life Members.....	5
Social Members.....	1027
	1852

PRESIDENT'S REPORT

Welcome members to the 2012 Annual General Meeting where I am pleased to submit my report for the previous twelve months of operations.

The Club has had an excellent year. We hosted 2 Australian Championships, with the MFB and the National Taxi Golf, bringing many golfers to our wonderful facilities and Ballarat in general. We received exceptional reports back from these nationally recognised Clubs on our golf course and the catering facets of our facilities. We also improved our rankings in Australia's Top 100 Public Access Courses list and ranked 36 in the Best Conditions List for 2012. To top this off Michael Phillips won the CCAV Club Manager of the Year.

These accomplishments do not just happen by chance; it is a commitment from an outstanding team of people. Congratulations to Michael and his dedicated personnel in the front office, and also to our friendly catering and hospitality staff who attend to our members.

The greens staff have had a immense year; rebuilding and repairing bunkers and drains, fighting POA across our greens and trying to maintain our course to member's satisfaction. Jeff Powell and his team still have many challenges ahead! When the above mentioned magazines and National Golf Club's rate our course highly and have such positive comments, I would hope that members appreciate what Jeff and his team achieve. I'm looking forward to the coming year and the improvements that the greens committee have planned for our great course.

The Club also introduced a 'Social Membership' during the year. If you attended the Tuesday Members Night you would simply say "WOW". This has been a strategic marketing plan, ensuring continued growth, which in turn brings financial stability to the Club.

Paul Foley will elaborate on our current fiscal position; however I would like to thank Paul immensely for the many hours of voluntary work required to perform checks and balances for our growing business.

Many thanks go to our numerous sponsors; we certainly appreciate your loyal support. Also to Dominic Azzopardi and his team; congratulations and well done for your continued professionalism.

I thank the hard working and dedicated members of 'Dad's Army' who continue to aid improve our great course. Also to the Social Club who helps create events and projects for our Club, well done.

I would also like to acknowledge the Ladies Committee. Compliments on your continuous support and charity fundraising. Looking at numbers of participants in the 'Ladies Beginner Clinics' one can see they are a huge success. Many of these ladies are now becoming members of the club.

I commend Wayne Hines for his contribution and commitment to the Club as he is stepping down from the Board. You have had your heart and soul in the Captain's position and will be greatly missed.

In closing I would like to thank and congratulate the Board members for their continued effort and support. It is a voluntary position it takes up a great amount of personal time.

Good luck to all Board candidates; I wish you well.

I have enjoyed my position as President immensely and thank you all for the opportunity to represent the Ballarat Golf Club and your support.

Michael Erbacher
President

General Managers Report

It is with great pleasure that I present my fourth report as General Manager of the Ballarat Golf Club.

In general it has been a good year, but the continuing economic uncertainty of today clearly underlines the need for the Ballarat Golf Club to have a long term strategy for the continual improvement of facilities and course in order to meet the expectations of members both golfing and social as well as generating alternate sources of revenue.

With that in mind the Board has initiated a strategic planning process to look at the future of the club and course as a whole over the next 10 years.

Workshops were held with a representative group of members and staff and a Strategic Planning Sub Committee was established to undertake this task and present recommendations to the board in 2013. The Board will then go to the members for further consultation.

All members will have ample opportunity for comment and input following the display of the draft concept plan and a general meeting of members will be called when outcomes from this process have been financially assessed.

I strongly believe that with sound professional advice, professionally constructed plans and member consultation, there is absolutely no reason why this club cannot continue to be the premier golf club in Ballarat

Tennis

The ongoing Tennis negotiations came to a head during the year and with the assistance of a mediator the Ballarat Golf Club and Ballarat Lawn Tennis Club agreed on a suitable outcome for all parties involved. The club has now met its financial obligations for the construction of the Tennis courts and we are no longer involved or responsible for the construction of the courts and the future of the Ballarat Lawn Tennis Club.

Administration

We continue to work hard at delivering an effective administrative service to members, including timely and effective membership fee payment systems, membership applications, and member information. This year we introduced the Monthly Board update, a brief overview of the previous board meeting to keep members up-to-date with topics coming out of the clubs monthly board meetings.

Food, Bar & Functions

The Greenside Bistro and Functions continue to contribute to the financial viability of the club. Again we have seen positive growth in this area which can only be attributed to the fantastic effort of all staff involved.

This year the Greenside Bistro received significant recognition including being a finalist in the CGU Ballarat Business Awards, Clubs Victoria Awards and Community Clubs Association Awards.

Golf Course

The presentation and the overall ascetics of the golf course is of great importance to the Board, Management & Members and we acknowledge that we need to improve in this area. The club through the greens committee has identified the areas that require improvement and from this the club established the Course Improvement Plan. The challenge ahead for Jeff and his staff is to continue to work towards addressing these issues as funding becomes available.

Marketing

A strong marketing campaign continued in 2012 with the introduction of Diamond Rewards, this rewards program has given the club a great opportunity to reward members who continue to support the club through regular visitation. We have also continued to market the club through the print media including Golf Australia publications and Seniors Magazines, Radio and Television.

In closing I would like to thank all the staff and contractors at the Ballarat Golf Club for their dedication and hard work in ensuring that the high standards of our club and golf course are maintained.

I would like to make special mention of the club's Board of Directors, who spend countless unpaid hours assisting in the betterment of the club and often have to 'make the hard decisions'. The roles of Directors continue to become more onerous in this highly regulated industry.

Similarly I thank the hard working Ladies Committee led by Carolyn Sertori for providing a varied and interesting golfing and social programme for our lady members.

Another group deserving of special recognition is the Social Committee under Kevin Ryan who have helped to engage members by running the Friday member's draw and a number of other successful events throughout the year.'

Thanks must also go to the many other volunteers who give up their time to help out in various ways; your assistance is always appreciated.

Michael Phillips

General Manager

Captain's Report

This Report brings me to the end to my term as Captain and as a Director of the Ballarat Golf Club. It has been an honour to hold these roles and I have enjoyed my time immensely.

In 2012, our course was once again voted into the Top 100 Public Access Course in Australia (Compiled by Golf Australia Magazine) at number 50. This is a remarkable achievement for a course that is only 5 years old, and this is something that we can be very proud of.

Throughout 2012 we have met with some challenges and difficulties; as many clubs do, and I am aware that at times there have been members who have disagreed with decisions made. Ultimately however, the Ballarat Golf Club has a vision and clear goal for the future and we will continue to work hard to find the best way to achieve our aim of becoming the best regional golf course in Australia.

Over my term as Captain I have endeavoured to play with as many different members as I could, this has been an interesting exercise. It has been a pleasure getting to know so many members. I have also felt that members have in turn been able to approach me with comments or concerns. I urge all members to give the incoming Captain, the same level of support that they have given me.

I would like to thank Jeff, Stuart and the green's staff for their continued hard work on our course. Our course is only now 5 years old and the staff have continued to not only improve, but keep the course to a high standard. Even though there are several ongoing challenges in our course, Jeff and the team still manage to present members great playing conditions each week.

Dad's Army continues to carry out their great work every week rain, hail or shine. They are an immense help to the club and our greens staff by carrying out projects and I thank them all for their invaluable contribution.

The Greens Committee this year has been headed up by Barry Allan and they have continued to implement our 5 year plan. As funds became available through 2012, more major projects have taken place. Thanks to Barry Allan, John King, Greg Anders, Dominic Azzopardi, Jeff Powell, Gil Fryatt and Sean Klain.

Thank you to our Match Committee who have worked tirelessly throughout the year to continue to bring great events and keep the playing of golf in order. Thanks to Roger Masom, Michael Phillips, Dominic Azzopardi and Vicki Waldron.

Thanks to Michael Phillips, Gary Fry, Louise Mead and the Golf Club team for their assistance to me in this role and continued great work throughout the club.

A big thank you also to our Pro Shop Staff headed up by our professional Dominic Azzopardi. Dom's team, including Dave Wallis, Kacey Heywood, Simon Irving, Tom Hipke and Jess Bramble have made the role of Captain a lot easier for me. Their

expertise and professionalism in running our events 7 days a week, collating results and their support for our members is fantastic. Their continued work in Junior & Ladies clinics has seen many of their novice starters become new members. This team is a huge asset to our club.

Thanks to my fellow Directors for the continued hard work that they all put in to our club and their support in my role has been appreciated.

My last thanks go to our members, thank you for allowing me to hold this position and represent our club as Captain.

Over the last two years, I have been proud to introduce myself as the *"Captain of the Ballarat Golf Club"*.

Hope to see you on the course.

Enjoy your golf

Wayne Hines
Captain

MAJOR TROPHY WINNERS

Club Champion	Luke Murray
B Division Champion	David McCarthy
C Division Champion	Frank Hurley
D Division Champion	Greg Levingston
Junior Champion	Dylan Pavilach
Veteran Champion	Gary Compston

TROPHY WINNERS

R.P.Strickland Eclectic	Andrew Stewart
Marines Cup	Jim Dunne
Olympic Trophy	Rhys Hines
Chris Quinn Trophy	Jason Desnoy
Dr. B.A. Baker Trophy	John Hill
H.F. Owen 4 Ball Match Play	Greg Anders, Stephen Byrne
C.P. Hoskin Singles Match Play	Glynn Mercer
Lindsay Newland Mixed Fourball	Nick & Wendy Speer
Powell Trophy	Andrew & Sue Peters
	Ian & Jenny Forbes
President's Trophy	Greg Levingston
Captain's Trophy	David McCarthy
Summer Cup	Roy Bowditch
Winter Cup	Dennis Moody
Summer Eclectic	Neil Levingston

MONTHLY MEDALS

January	Peter Brown	July	Errol Burns
February	Shane McCarty	August	Ron Clark
March	Daryl Smith	September	Trevor Pyke
April	Michael Fryar	October	Trent Pritchard
May	Bob Cooper	November	Liam Skrypko
June	Greg Sellers	December	Peter Griffin

Medalist of the Year –**Shane McCarty****Hole in One's – 2012**

Jack Wilson – 17th
Peter Brady – 11th
Rhys Hines – 11th
Bill David – 11th
Sue French – 11th
Bevan Morton – 17th
Scott Illingworth – 8th
Rod Cassells – 8th
John Coghlan – 8th

BALLARAT GOLF CLUB LADY MEMBERS COMMITTEE FOR 2013

President: Carolyn Sertori
Vice President: Linda King
Captain: Vicki Waldron
Vice Captain: Jill Heinz
Secretary: Maxine Berry
Treasurer: June Jones

Committee:

Jan Livingston, Pauline Murphy, Vicki Bennett.

BALLARAT GOLF CLUB LADY MEMBERS

2012 PRESIDENT'S REPORT

It is with pleasure that I present the President's Report for 2012.

My first year as your President has passed quickly and one that I have thoroughly enjoyed.

We continue to have a constant number of ladies playing in the fields on a Wednesday and Saturday.

We have now been playing on our new course for four years and also enjoying the new amenities. I am sure you will all agree that our course and facilities are the envy of many who visit us here in Ballarat.

Again we held our major fund raising day for the Fiona Elsey Cancer Research Center and we were able to present a cheque to Women's Golf Ballarat District for \$3,475. Over the past ten years we have raised approximately \$10,000. A fantastic effort. I would like to thank this year's Sub Committee for organizing such a successful day.

We had a good result this year in our Pennant Season with Division 2 taking out the flag. Well done girls. Again we were able to obtain the following sponsors for our Pennant Season: V & G Roofing, Woolshed Clothing, BJT Legal and JG King. I would like to thank them for their continued support.

During the year we continued to receive sponsorship from:

Michael Napier (BOSS Hole), John O'Connor (JJ's Waterwise Car Wash), Mr. Ken Williams (donation of gold watches for the Marg Williams' Day), Neil Twaites (Eagles Nest), Janie Sloss (Sloss Trophy), The Ballarat Golf Club, Dominic Azzopardi (Dominic Azzopardi Trophy and other donations throughout the year), and to Jess Bramble who supported the Lady Member's each month by donating a golf lesson from a draw after the Monthly Medal. Our thanks to all sponsors.

During the year our four major events were:

The Begonia Bowl, The Marg Williams Day, The Winter Cup and The Fiona Elsey Cancer Research Day. All were a success due to the support from all concerned.

My thanks this year also go to the Board led by Mr. Michael Erbacher, our General Manager, Mr. Michael Phillips and Mr Jeff Powell, all who continue to support Women's Golf at Ballarat.

To the office staff; Gary Fry, Louise Mead, Natalie Carbone and Victoria Rushton. I sincerely thank you for your support and assistance throughout the year. To the hospitality and catering staff, I thank you for efficient and cheerful service throughout the year.

To the Pro Shop Dominic, Jess, David and Brayden, who are always willing to assist in any way, always cheery, we thank you for a great 2012.

And finally and most importantly,

My Committee: Linda King, Vicki Waldron, Jill Heinz, Maxine Berry, June Jones, Pauline Murphy, Jan Livingston and Vicki Bennett.

I thank you for all your tireless support throughout the year.

Carolyn Sertori

Lady President

Lady Captains Report

Wednesday 1st of February was the Ladies opening day. Fun was had by all with an Irish 3Ball.

The Begonia Bowl was our first Major event held on the Monday 5th of March. We had very a good field with lots of visitors keen to play our great golf course. The winning team ended up being Ballarat, with Barwon Heads coming a close second. The Marg Williams Open day was held on 14th March with watches again being donated by Ken Williams. Many thanks to Ken.

The Pennant season saw Ballarat enter 5 teams in different Divisions with the Division 3 team of Lesa Gray, Val Cole, Barb Delmenico, Heather Brauman, Liz McMurray, Jenny Shepherd, and Lesley Brady winning. All players in all division represented Ballarat very well.

The Ladies Club Championships were once again held in conjunction with the Men's Club Championships, with the finals and presentation day being combined. Details of results are listed below.

The Winter Cup Open day saw a great amount of visitors once again trying our golf course. Winners were very impressed with the presentation of our course and loved being here. A combined team from Commonwealth and Ballarat of Janet McKnight, Andrea Byrne, and Hilary Yenchen winning the day.

Fiona Elsey Open 4BBB Stableford was a great fundraising event for the new Cancer Research Center and many thanks go to Linda King and her team of helpers for such a great day. We raised over \$5, 000.00.

Our Tournament numbers were down a bit from last year, but those that played had a great time. Many Thanks go to all the sponsors that help make this possible.

Ballarat Ladies Golf would not be able to function as well as it does without the continued help from Michael Phillips, Gary Fry, Louise Mead, and Natalie Carbone. Our thanks also go to the wonderful Pro Shop staff, Dominic, David, Jess, Braden and Simon without your help things would not run as smoothly as they do.

To Jeff Powell and his Greenstaff; thankyou for the way the course is presented in all of Ballarat's trying weather conditions. We do appreciate all that you guys do.

The Pro Shop staff are running beginners clinics and we look forward to many new golfers coming to play with us. We thank also those ladies that come and have a hit and a few holes with the beginners.

Summer Golf will continue now until Opening day Wednesday 30th of January. Book online or by phoning our wonderful Pro Shop staff.

In closing I thank President Carolyn and Members of the committee for all your support throughout the year. Ladies just remember a bad day on the golf course is still a good day!!!

Vicki Waldron

Lady Captain

RESULTS FOR EVENTS 2012

- **CHAMPIONSHIPS:**
- **A DIVISION:** Alice Coltman Cup and Club Champion: Vicki Waldron
- **B DIVISION:** Nell Snow Cup: Sue Howie
- **C DIVISION:** Madge White Trophy: Dawn Lim
- Veteran's Trophy - The Padge Ingham Cup: Best nett: Pauline Murphy
- Veteran's Trophy - Alison Hearn Trophy: Best gross: Julie Pritchard
- Marines Cup: Kim Erbacher
- Begonia Bowl: Ballarat; Julie Carr, Simone Byrne & Bernadette Clarke.
- Doris Chambers: Sue Peters and Jane Sanders.
- Marg Williams: Loretta Toohey and Wendy Speer
- Ocean Spray: Jill Heinz
- Sloss Canadian Foursomes: Sue Peters and Jill Dunne
- District Spoon: Wendy Speer
- R.W.H. 4BBB: Sue Peters and Jill Dunne
- Scratch Foursomes:-
 - A Grade: Vicki Waldron and Sue Peters
 - B Grade: Carmel Duggan and Val Cole
- Winter Cup: Janet McKnight, Andrea Byrne, Hilary Yenchen
- Wednesday Medal Winners for 2012

February:	Simone Byrne	March:	Julie Ridley
April:	Sue Sidebottom	May:	Georgia Clarke,
June:	Georgia Clarke	July:	Vicki Waldron
August:	Sue Sidebottom	September:	Maxine Berry
October:	Heather Brauman		

Medallist of the Year: Simone Byrne

- Saturday Medal Winner: Barbara Delmenico
- Centenary Cup: Janet McKnight
- Eileen Hyland Four Ball Match Play Knockout: Wendy Speer and Mary Van Den Broek
- Chip Ins: Kym Erbacher

- Birdies: Vicky Waldron
- Dominic Azzopardi Trophy: Bernadette Clarke
- Saturday Elizabeth Chatham Plate: Maxine Berry
- Saturday Putting: Bernadette Clarke

SINGLES MATCH PLAY KNOCKOUT EVENTS:

A Grade Cowan Cup: Julie Carr
B Grade Troup Trophy: Lesa Gray
C Grade Faull Cup: Brenda Ryan

BGC LADIES TREASURER'S REPORT TO 31 DECEMBER 2012

I am pleased to present the Treasurer's Report for 2012. This report deals only with accounts controlled by the Ladies Golf Sub-Committee. Funds for major events are handled by the Ballarat Golf Club Office.

The Term Deposit A/c: during the year funds have been transferred both into and out of this account, it has earned interest of \$562.71, and currently has a balance of \$12,272.22, re-invested to 28 February 2013. During 2012, funds were used to pay for the new toilet near the third green/fourth tee, and also to construct a new Trophy cabinet.

The Fiona Elsey Charity Day was again extremely enjoyable and successful and the sub-committee led by Linda King can take a bow. A cheque for \$3,745.00 went to the Ballarat Cancer Research Centre as a result, and we have a further contribution to forward shortly. We had many sponsors – who donated both goods and cash, and we thank them all once again for their continued generosity. These sponsors included Ballarat Golf Club and the Pro Shop, and they both also contributed time and effort to the event.

As always Michael, Louise, Gary and all clubhouse staff, and Dom, Dave and Jess in the Pro Shop have all provided much valued assistance during the whole year.

June Jones,
Ladies Treasurer

LADY TREASURER'S REPORT FOR PERIOD 1 JANUARY TO 31 DECEMBER 2012

TERM DEPOSIT A/C (currently reinvested to 28/02/2013)

Balance at 01/12/2011	\$12,682.90
Interest Earned	\$ 562.71
Transfer to Chq A/c	\$ 2,973.39
Transfer from Cheque A/c	\$ 2,000.00
Current Balance	\$12,272.22

CHEQUE A/C	\$	\$	\$
Balance b/fwd at 31/12/2011			13,803.92

Income 2012

CBA Interest	2.23	
Fiona Elsey Income	3,910.80	
Sponsors (Pennant)	900.00	
Raffles	600.20	
Phone books, Socks	18.00	
Lunch(Begonia, Pennant)	918.20	
Transfer ex Term Deposit	2,973.39	
Total Income		9,322.82

Expenses 2012

Team Entries	310.00	
Trophy/Prize Expenses	801.40	
BGC Catering	2876.90	
BGC Toilet, Trophy cabinet	12,091.50	
Fiona Elsey Cancer RC	3,745.00	
Committee expenses	700.00	
Transfer to Term Deposit	2,000.00	
Total Expenses		22,524.80
Net Loss		13,201.98
Balance at 30/12/2012		601.94

Petty Cash Funds (total of \$111.35) have also been used to fund Gifts/Cards/Trophy presentation boxes.

FINANCE REPORT

I advise that the 2012 Financial Reports of the Club show a Net Operating Surplus of \$145,772 inclusive of all departments however, after Extraordinary items shows after Net Deficit of \$519,910 relating to the completion of the Club's financial commitment under the terms of the mediation agreement with the Tennis Club, which has now been finalised. As members are well aware in respect of the Club's financial commitment required to complete the Tennis Club agreement, the Club received the amount due under Development Agreement from Integra of \$351,578, which is shown as 'Extraordinary' income and the payment of \$1,017,260 is shown as an 'Extraordinary' expense which was paid to the City of Ballarat to facilitate & manage the court construction process at Prince of Wales Park.

The Club does not have any future 'ownership' of the Tennis Courts therefore the appropriate accounting treatment is to recognize these as extraordinary items, albeit it has an ultimately adverse effect upon the 'retained earnings' of the Club.

The Board and the Finance Sub Committee have again in 2012 provided further financial information to members including the apportionment of a number of key overhead expenses across applicable profit centres such as Heat, Light & Power, Rates and Taxes and apportionment of Administration Wages across each relevant department. As this is the second year of the new departmental reports, you will note that a full year's comparative figures are available.

I would prefer that members concentrate on the surplus from normal operations which is the combined result of all the activities of the Club and each area's net contribution to the final result is set out below:-

-	Bar	\$ 208,742
-	Bistro	\$ 121,673
-	Gaming	\$ 479,237
-	Golf Operations	\$ (17,297)
-	Course Operations	\$(331,958)
-	General Operations	\$(314,128)
-	Ladies Golf	\$ (8,802)
-	Social Club	<u>\$ 8,305</u>
	Operating Surplus	<u>\$ 145,772</u>

This financial result includes the following items:

Non – Cash Expenses:

• Gaming Entitlements Amortisation	\$ 36,250
• Depreciation	\$145,618
• Annual Leave Provided	\$ 14,122
• Long Service Leave Provided	\$ 8,830

Extraordinary Income:

• Insurance Recoveries – Tennis	\$ 18,909
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Extraordinary Expenses:

• Legal Expenses – Tennis	\$ 18,909
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TOTAL	<u>\$204,820</u>
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Set out below is a brief overview of the each department's performance:

Bar

The Bar produced Sales of \$855,373 for 2012, or average weekly sales of \$16,449, with a Gross Profit of 65.7%, which is reasonable by industry standards.

Members Discounts were 2.7% of Bar Revenue which indicates good use of the Members discount card. The major overhead expense item of Wages percentage of 20.13% and associated employment costs were also maintained within acceptable key performance industry ranges.

Bistro

The Bistro Sales of \$1,489,467 with weekly average sales of \$28,644 or growth of \$3,749 per week and Gross Profit of 61.7% is an excellent result for 2012.

Members Discounts of 1.1% shows improved support from Club members. Wages costs of \$559,550, which is a combination of kitchen and service staff is closely monitored on a weekly basis by management and the total Wage percentage of 37.5%, which by industry standards is a good outcome. The Club has been able to achieve improvement in both Bar and Bistro income in 2012 due some excellent and very effective marketing strategies together with two large corporate golf events held toward the end of 2012.

Gaming

Gaming in Victoria underwent some enormous changes in 2012 which ultimately led to the same enormous challenges being met by our administration team. These changes include the commencement of the new Gaming arrangements on 16th August, 2012. This change was appallingly administered by the state government appointed gaming monitor, Intralot. Suffice to say that it has caused an incredible additional workload for all of our

administration team concerned and they are to be congratulated for their work during this implementation phase. The other major changes include the removal of ATM's from the venue and signage changeover to comply with legislation. Post 16th August changeover, the Club now receives 100% of all Gaming revenue however, must pay State Government Gaming Tax, TGS Fees and Intralot monitoring fees. The Club is also required to make quarterly repayments of the entitlements over 5 years which are funded from Gaming trading income, albeit the licence to operate the gaming machines runs for 10 years. The end result is that the Club will benefit financially from the new arrangements.

Golf Operations

Green Fees improved by \$10,710 in 2012 and Competition fees by \$ 7,937. The loss of \$17,297 down by \$14,664 compared with 2011 includes expenses of operating Golf for 2012 including a portion of Rates, Administration Wages & associated on costs.

Course Operations

Subscription income of \$480,474 in 2012 down by \$4,202 compared with 2011 is concerning and is part of the reason that the Club is attempting to provide additional membership offers to the golf market. This area shows a Loss of \$331,958 for 2012 which includes Depreciation of \$ 84,902, Provision for Long Service Leave of \$6,321 and a portion of Rates and Administration Wages.

General

The Loss in this area in 2012 is \$314,218. This profit centre is the function of all of the other income and expenses of the Club that cannot be directly attributed to other profit centres such as maintenance of the Club's gardens and presentation of the Clubhouse generally together with other administration functions. This result includes income and expense items relating to the legal action relating to Tennis members which was fully covered by way of insurance.

In 2012, the Club received its final installment of the cash component due under the development agreement of \$ 383,227. The Board continued to place various term deposits on a rotational renewal basis given the payment terms due to the construction of Tennis courts at Prince of Wales Park. I refer members to Note 6 – Capital Reserve Fund which clearly shows the reduction in the term deposits held.

Members should also note that the Board is amortising the total of Gaming Entitlements purchased by the Club over 10 years, commencing in August 2012. These entitlements are a licence or a 'right' to operate the machines. This right is required to be amortised or expended over its useful life of 10

years. The Club is funding the quarterly repayments solely from the Gaming income generated and will be repaid in full over the next 5 years.

The financial exposure of the Club to the outcome of the Tennis mediation is obviously an adverse one and the Board and indeed all Club members now need to focus our energies toward the recoupment of these 'lost' funds in an efficient timeframe as possible. I expect that based on current trading performance, it may well take in excess of 5 years for the Club to recover these funds, not to mention the opportunity cost involved.

I challenge all members to support the Club at every level as the Club continues to be one of Ballarat's leading sporting clubs and it will continue to effectively market itself to our target markets and the general public throughout 2013.

In summary, the 2012 result for the Club from its normal trading operations represents a good financial result and allows the Board to limit its 2013 Membership Fees increase to the CPI equivalent of 2.2%. However, it is important that members support the Club at every opportunity and members are encouraged to use their members discount card when making purchases within the clubhouse.

Once again, I wish to extend my personal thanks to Mr. Michael Phillips, Mrs. Louise Mead and Mr. Gary Fry for their diligence, high level of competence and patience with me during the year.

P.D. Foley, C.P.A.
Finance Director

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012 \$	2011 \$
Bar			
Trading Income:			
Sales		782,627	672,313
Function Income		72,746	50,186
		<u>855,373</u>	<u>722,499</u>
Less Cost of Goods Sold			
Opening Stock		22,606	19,657
Purchases		291,560	255,708
		<u>314,166</u>	<u>275,365</u>
Closing Stock		21,018	22,606
		<u>293,148</u>	<u>252,759</u>
Gross profit on trading		<u>562,225</u>	<u>469,740</u>
OTHER INCOME			
Government Trainee Rebates		833	3,850
Entertainment/Hire Equip Income		11,776	5,005
		<u>574,834</u>	<u>478,595</u>
LESS EXPENDITURE			
Advertising		22,725	2,907
Beer Gas		3,983	4,026
Cleaning & Laundry		6,160	5,367
Depreciation		27,551	29,345
Entertainment Expenses		14,920	10,243
Freight & Cartage		3,522	2,626
Heat, Light & Power		18,558	11,783
Members Discount		23,007	18,294
Payroll Tax - Bar		6,119	4,857
Payroll Tax - Admin		639	632
Licences & Permits		1,665	2,048
Printing & Stationery		741	-
Long Service Leave Provided		343	(1,840)
Rates & Taxes		8,318	10,206
Replacements		4,472	1,644
Repairs & Maintenance		3,248	1,972
Security		7,868	3,181
Staff Training		497	1,628

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012	2011
		\$	\$
Superannuation - Bar		14,725	12,262
Superannuation - Admin		2,066	1,613
Uniforms		-	438
Wages - Bar		172,214	139,005
Wages - Admin		20,405	18,432
Workcover - Bar		2,063	1,740
Workcover - Admin		283	251
		366,092	282,660
		208,742	195,935
NET OPERATING PROFIT			
		208,742	195,935

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

**DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012**

	Note	2012 \$	2011 \$
Bistro			
Trading Income:			
Sales		1,489,467	1,294,566
Less Cost of Goods Sold			
Opening Stock		11,588	10,248
Purchases		574,015	503,644
		585,603	513,892
Closing Stock		15,172	11,588
		570,431	502,304
Gross profit on trading		919,036	792,262
OTHER INCOME			
Function Room Hire		22,058	23,879
Government Trainee Rebates		833	16,452
Entertainment/Hire Equip Income		9,005	5,368
		950,932	837,961
LESS EXPENDITURE			
Advertising		24,448	3,700
Catering Expenses		8,458	12,311
Cleaning & Laundry		4,882	3,961
Depreciation		27,550	29,345
Entertainment Expenses		14,412	11,311
Freight & Cartage		695	176
Heat, Light & Power		15,731	12,896
Members Discount		16,218	13,682
Payroll Tax - Admin		1,460	1,445
Payroll Tax - Kitchen		14,614	12,328
Payroll Tax - Catering		5,611	5,100
Licences & Permits		656	624
Printing & Stationery		2,197	1,499
Rates & Taxes		8,318	10,206
Replacements		5,871	5,081
Repairs & Maintenance - Clubhouse		10,421	5,226
Staff Training		1,195	2,635

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012	2011
		\$	\$
Superannuation - Admin		4,208	3,686
Superannuation - Kitchen		34,604	28,964
Superannuation - Catering		13,388	11,892
Uniforms		226	349
Wages - Admin		46,639	42,131
Wages - Kitchen		403,386	357,770
Wages - Catering		156,164	146,982
Workcover - Admin		648	573
Workcover - Kitchen		5,559	4,293
Workcover - Catering		1,700	1,740
Workcover - Medical Expenses		-	343
		829,259	730,249
		121,673	107,712
NET OPERATING PROFIT		121,673	107,712

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

**DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012**

	Note	2012 \$	2011 \$
Gaming			
Trading Income:			
Gaming Commission		1,159,973	683,381
OTHER INCOME			
Government Trainee Rebates		833	4,500
ATM Rebates		12,844	8,180
		1,173,650	696,061
LESS EXPENDITURE			
Advertising		23,803	28,461
Bank Charges & FID etc		3,788	1,655
Catering Expenses		20,643	11,926
Computer Programmes & Support		714	714
Conference Costs		-	4,464
Depreciation		1,862	3,213
Amortisation - Entitlements		36,250	-
Gaming Tax		178,589	-
TGS Fees		127,481	-
Intralot Fees		8,292	-
Heat, Light & Power		10,221	11,931
Payroll Tax - Gaming		6,375	5,772
Payroll Tax - Admin		1,825	1,806
Licences & Permits		-	175
Printing and Stationery		1,311	527
Long Service Leave Provided		2,167	(7,526)
Rates & Taxes		8,318	10,206
Replacements		225	17
Repairs & Maintenance - Clubhouse		5,898	949
Security		1,495	655
Staff Training		346	2,276

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012	2011
		\$	\$
Subscriptions & Memberships		873	-
Superannuation - Gaming		12,816	14,793
Superannuation - Admin		5,260	4,607
Uniforms		167	117
Wages - Gaming		174,227	165,560
Wages - Admin		58,299	52,664
Workcover - Gaming		2,359	2,183
Workcover - Admin		809	716
		<u>694,413</u>	<u>317,861</u>
		<u>479,237</u>	<u>378,200</u>
NET OPERATING PROFIT		<u><u>479,237</u></u>	<u><u>378,200</u></u>

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012	2011
		\$	\$
Golf Operations			
INCOME			
Green Fee & Shop Commission		141,213	130,503
Golf Competition Fees		83,586	75,649
Tournament Entry Fees		13,300	12,158
Bingo/Raffles		-	790
Junior Golf Grant		550	-
Golf Packages		4,883	171
Tournament Sponsorship Income		11,226	7,000
Tournament Income		295	2,184
		<u>255,053</u>	<u>228,455</u>
LESS EXPENDITURE			
Advertising		22,424	34,420
Affiliation Fees		33,217	30,946
Professional Retainer & Commissions		15,000	15,000
Computer Programmes & Support		13,706	13,429
Pro Commission - Green Fees		43,231	45,078
Payroll Tax - Admin		2,196	1,941
Pennant Team Expenses		1,685	1,453
Printing & Stationery		4,921	-
Rates & Taxes		8,031	-
Repairs & Maintenance - Pro Shop		907	-
Subscriptions & Memberships		200	-
Superannuation - Admin		5,655	4,953
Trophies		42,900	47,493
Tournament Expenses		14,736	8,320
Wages - Admin		62,671	56,614
Workcover - Admin		870	769
		<u>272,350</u>	<u>260,416</u>
		<u>(17,297)</u>	<u>(31,961)</u>
NET OPERATING PROFIT (LOSS)		<u><u>(17,297)</u></u>	<u><u>(31,961)</u></u>

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012	2011
		\$	\$
Ladies Golf			
INCOME			
Golf Competition Fees		14,189	14,975
Bingo/Raffles		600	1,042
Interest Received		565	1
Donations - Ladies		5,747	7,880
		<u>21,101</u>	<u>23,898</u>
LESS EXPENDITURE			
Catering Expenses		2,877	1,746
Donations		15,837	7,354
Pennant Team Expenses		-	1,724
Printing & Stationery		-	249
Team Entries		310	338
Sundries		700	1,368
Trophies		10,179	9,239
		<u>29,903</u>	<u>22,018</u>
		<u>(8,802)</u>	<u>1,880</u>
NET OPERATING PROFIT (LOSS)		<u><u>(8,802)</u></u>	<u><u>1,880</u></u>

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012	2011
		\$	\$
Course			
INCOME			
Golf Subscriptions		480,474	484,676
Profit On Sale Of Fixed Assets		3,722	7,243
Fuel Tax Credits		5,046	5,026
Government Trainee Rebates		4,000	-
Pro Shop - Fuel		3,255	690
		<u>496,497</u>	<u>497,635</u>
LESS EXPENDITURE			
Course Maintenance		146,009	148,410
Conference Costs		1,379	2,240
Consultants Fees		1,298	650
C/M General		57,756	38,479
Depreciation		84,902	87,008
Freight & Cartage		1,308	1,080
Interest - Esanda (Airavator)		1,454	450
Interest - Esanda (Re: Toro)		4,654	3,630
Interest - Esanda - Greensking Mower		2,358	-
Heat, Light & Power		16,297	8,640
Fuel, Oil & Grease		22,947	21,475
Registration & Insurance		514	957
Payroll Tax - Admin		1,135	1,264
Payroll Tax - Course		10,852	9,936
Licences & Permits		36	1,413
Printing & Stationery		716	385
Protective Clothing		738	1,377
Long Service Leave Provided		6,321	2,672
Rates & Taxes		17,644	18,623
Repairs & Maintenance - Machinery		60,075	58,574
Security		1,082	1,207
Safety Equipment		985	853
Staff Training		4,285	2,291

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012	2011
		\$	\$
Subscriptions & Memberships		1,393	508
Superannuation - Admin		3,682	3,225
Superannuation - Course		25,034	24,523
Telephone & Internet		3,924	3,521
Uniforms		1,626	1,180
Wages - Admin		40,809	36,865
Wages - Course		296,537	287,114
Waste Collection		2,410	5,080
Workcover - Admin		567	501
Workcover - Course		3,551	3,492
Waterstax/Washdown Unit		4,177	1,727
		<u>828,455</u>	<u>779,350</u>
		<u>(331,958)</u>	<u>(281,715)</u>
NET OPERATING PROFIT (LOSS)		<u><u>(331,958)</u></u>	<u><u>(281,715)</u></u>

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012

Note	2012	2011
	\$	\$
General Operations		
INCOME		
Green Fee & Shop Commission	14,238	12,180
Interest Received	108,076	45,602
Insurance Recoveries - Tennis	18,909	147,938
Entertainment/Hire Equip Income	4,382	6,470
Sponsorship Income	18,536	14,079
Donations	120	100
Donations - Ladies	11,393	1,607
	175,654	227,976
LESS EXPENDITURE		
Admin/Accountancy Fees	4,800	2,000
Advertising	13,990	-
Audit Fees	4,321	2,288
Bank Charges & FID etc	12,880	13,949
Cleaning & Laundry	22,042	20,106
Tennis Maintenance	1,281	9,971
Computer Programmes & Support	3,014	-
Committee Expenses	1,491	1,282
Xmas Raffle Expense	-	1,364
Conference Costs	5,204	2,224
Consultants Fees	1,250	-
Depreciation	3,753	6,246
Donations	-	200
Entertainment Expenses	5,850	7,529
Flowers	8,963	9,005
Golf Packages	-	171
Insurances - General	42,845	34,011
Interest - Members Loans	-	7,818
Interest - ANZ Bank	2,798	-
Legal Expenses Re Tennis	18,909	110,838
Heat, Light & Power	54,187	43,023
Fuel & Oil	2,919	470
Payroll Tax - Admin	2,421	1,942
Payroll Tax - Clubhouse Maint & Gard	953	983
Payroll Tax - Cleaning	1,960	1,667
Licences & Permits	1,860	-
Printing & Stationery	20,495	24,424

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012	2011
		\$	\$
Rates & Taxes		10,971	10,935
Replacements		6,745	3,706
Repairs & Maintenance - Clubhouse		35,417	16,930
Security		1,472	1,318
Safety Equipment		194	103
Staff Training		8,633	7,417
Subscriptions & Memberships		6,369	4,847
Superannuation - Admin		5,430	4,953
Superannuation - Clubhouse Maint & Gard		4,608	2,507
Superannuation - Cleaning		5,113	4,228
Telephone & Internet		20,154	13,903
Uniforms		1,127	117
Wages - Admin		62,996	55,369
Wages - Clubhouse Maint & Gard		25,918	28,921
Wages - Cleaning		54,332	47,576
Workcover - Admin		1,195	769
Workcover - Clubhouse Maint & Gard		358	406
Workcover - Cleaning		564	641
		489,782	506,157
		(314,128)	(278,181)
NET OPERATING PROFIT (LOSS)		(314,128)	(278,181)

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

DIVISIONAL PROFIT AND LOSS STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012

	Note	2012	2011
		\$	\$
Social Club			
INCOME			
Bingo/Raffles		30,882	27,811
Sundry Income		110	538
Xmas Raffle Income		7,727	10,935
Trivia Night		-	2,432
Supper Dance		-	4,582
Social Club Super Draw		1,193	1,717
Tuesday Raffle Income		12,768	-
Social Club Membership		9,219	-
		<u>61,899</u>	<u>48,015</u>
LESS EXPENDITURE			
Advertising & Promotions		11,717	-
Bingo Purchases		687	365
Xmas Raffle Expense		5,732	6,374
Raffle Expenses		25,824	25,617
Social Club Super Draw		2,071	1,604
Supper Dance		-	4,572
Trivia Night Expense		-	830
Tuesday Raffle Expenses		7,563	-
		<u>53,594</u>	<u>39,362</u>
		<u>8,305</u>	<u>8,653</u>
NET OPERATING PROFIT		<u><u>8,305</u></u>	<u><u>8,653</u></u>

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

**PROFIT AND LOSS APPROPRIATION STATEMENT
FOR THE YEAR ENDED 31 DECEMBER 2012**

	Note	2012 \$	2011 \$
NET OPERATING PROFIT		145,772	100,522
ADD EXTRAORDINARY INCOME ITEM :			
BLTC Courts Contract Income		351,578	-
LESS EXTRAORDINARY EXPENSE ITEM :			
BLTC Courts Construction Costs		(1,017,260)	-
NET DEFICIT AFTER EXTRAORDINARY ITEMS		(519,910)	-
Retained profits at the beginning of the financial year		497,668	397,146
RETAINED PROFITS (ACCUMULATED LOSSES) AT THE END OF THE FINANCIAL YEAR		(22,242)	497,668

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

BALANCE SHEET
AS AT 31 DECEMBER 2012

	Note	2012 \$	2011 \$
CURRENT ASSETS			
Investments	2	371,466	370,249
Cash	3	352,022	228,188
Receivables	4	50,429	429,990
Stock On Hand	5	36,189	34,194
Capital Expenditure Gaming 2012		-	10,000
Capital Reserve Fund	6	1,132,093	1,348,843
Prepayments		-	540
		<u>1,942,199</u>	<u>2,422,004</u>
 NON-CURRENT INVESTMENTS			
2012 Gaming Entitlements(Vic State Govt)		955,787	955,787
Less Amortisation		(35,875)	-
Capital Exp(Gaming) 2012		10,000	-
Less Amortisation		(374)	-
		<u>929,538</u>	<u>955,787</u>
 FIXED ASSETS			
New Golf Course		15,675,164	15,644,000
Clubhouse - 1800 Sturt Street		5,060,640	5,044,270
Machinery Sheds		527,003	527,003
Plant and equipment	7	688,043	748,135
		<u>21,950,850</u>	<u>21,963,408</u>
TOTAL ASSETS		<u>24,822,587</u>	<u>25,341,199</u>
 CURRENT LIABILITIES			
Loan - Tabcorp (Gaming Entitlement)		-	95,578
Loan - VCGR Gaming Entitlements		191,157	95,579
Hire Purchase Liability	8	35,014	25,403
Less Unexpired Interest	8	(6,800)	(6,108)
Creditors and Borrowings	9	564,102	409,484
Superannuation Liability		14,966	14,463
Provisions	10	161,257	138,305
Good & Services Tax	11	451	1,025
		<u>960,147</u>	<u>773,729</u>

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

BALANCE SHEET
AS AT 31 DECEMBER 2012

	Note	2012 \$	2011 \$
NON-CURRENT LIABILITIES			
Loan - VCGR Gaming Entitlements		621,262	812,419
Hire Purchase Liability	12	75,699	70,666
Less Unexpired Interest	12	(7,543)	(8,546)
		<u>689,418</u>	<u>874,539</u>
TOTAL LIABILITIES		<u>1,649,565</u>	<u>1,648,268</u>
NET ASSETS		<u>23,173,022</u>	<u>23,692,931</u>
EQUITY			
Asset Revaluation Reserve		23,195,264	23,195,263
Retained Profits (Accumulated Losses)		(22,242)	497,668
TOTAL EQUITY		<u>23,173,022</u>	<u>23,692,931</u>

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

STATEMENT OF CHANGES IN EQUITY
FOR THE YEAR ENDED 31 DECEMBER 2012

	Retained Profits	Asset Revaluation Reserve	Total
Balance at 1st January, 2011	397,146	23,195,263	23,592,409
Movement for year			
Net Profit for the year	100,522	-	100,522
Total Movement	100,522	-	100,522
Balance as at 31 December 2011	497,668	23,195,263	23,692,931
Movement for the year			
Net Profit for the year from Normal Operations	145,772	-	145,772
Net Loss for the year from Extraordinary Items	- 665,682	-	- 665,682
Total Movement	- 519,910	-	- 519,910
Balance as at 31 December 2012	- 22,242	23,195,263	23,173,021

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2012

	2012	2011
	\$	\$
<u>Cash Flows from Operating Activities</u>		
Receipts from Bar Operations	954,780	804,489
Receipts from Food Operations	1,673,499	1,474,292
Receipts from Gaming Operations	1,291,015	765,667
Receipts from Course Operations	542,053	547,399
Receipts from Golf Operations	280,558	251,301
Receipts from General Operations	74,336	200,611
Interest Received	108,076	45,603
Receipts from Ladies, Social & Sundries etc	91,300	79,104
Receipts from Extraordinary Items	351,578	-
	<u>5,367,195</u>	<u>4,168,466</u>
Payments for Bar Operations	692,734	561,949
Payments for Food Operations	1,351,957	1,233,415
Payments for Gaming Operations	719,547	354,391
Payments for Course Operations	810,955	758,637
Payments for Golf Operations	299,585	286,458
Payments for General Operations	534,632	543,056
Payments for Ladies, Social & Sundry	91,847	67,518
Payments for Extraordinary Items	1,017,260	-
	<u>5,518,517</u>	<u>3,805,424</u>
Net Cash provided by Operating Activities	(151,322)	363,043
	<u><u> </u></u>	<u><u> </u></u>
<u>Cash Flows from Investing Activities</u>		
Purchase of Fixed Assets	133,059	144,460
Net Cash provided by Investing Activities	<u>133,059</u>	<u>144,460</u>
<u>Cash Flows from Financing Activities</u>		
Repayment of borrowings	(110,863)	(112,325)
Increase in borrowings	37,427	1,084,991
Net Cash provided by Financing Activities	<u>(73,436)</u>	<u>972,666</u>
Net Increase(Decrease) in Cash Held	(91,699)	1,191,249
Cash at beginning of financial year	<u>1,947,280</u>	<u>756,031</u>
Cash at end of financial year	<u><u>1,855,580</u></u>	<u><u>1,947,280</u></u>

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

STATEMENT OF CASH FLOWS
FOR THE YEAR ENDED 31 DECEMBER 2012

	2012	2011
	\$	\$
<u>(a) Reconciliation of Cash</u>		
Cash on Hand	2,973	21,064
ANZ Bank - General	102,987	41,868
ANZ Bank - Gaming	186,484	96,150
Cash on Hand - General	8,300	8,300
Cash on Hand - Gaming	51,278	60,807
Term Deposits	1,132,092	1,444,421
ANZ Online Saver	208,592	248,184
Esanda Ltd Deposit(Centenary Development Fund)	-	-
ANZ Savings A/c(Social Club)	-	-
Esanda Ltd Deposit(Social Club)	-	-
CBA Cheque A/c(Ladies)	602	13,804
CBA Term Deposit(Ladies)	12,272	12,683
ANZ Term Deposit(Bank Security)	150,000	-
	<u>1,855,580</u>	<u>1,947,280</u>
 (b) Reconciliation of Net Cash provided by operating activities to operating surplus		
Operating Surplus	145,772	100,522
Non-cash flows in operating surplus		
Depreciation & Amortisation	181,868	155,157
Long Service Leave Provided	8,831	(6,694)
Annual Leave Provided	14,122	(6,224)
Profit on Sale of Fixed Assets	3,722	7,243
Changes in Assets and liabilities		
Increase in receivables	(379,561)	(1,004,938)
Increase in inventories	1,995	4,289
Increase in Other Assets	(141,046)	2,100,385
Increase in creditors	31,338	3,640
Decrease in Subscriptions in Advance	(8,250)	29,563
Increase in provisions	22,952	12,918
Increase in Other Liabilities	(33,065)	(1,032,819)
 Net Cash provided by Operating Activities	<u>(151,322)</u>	<u>363,043</u>

The accompanying notes form part of these financial statements.

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012**

	2012	2011
	\$	\$
1 Statement of Significant Accounting Policies		
This financial report is a general purpose financial report prepared in accordance with Australian Accounting Standards and the requirements of the Associations Incorporations Act of Victoria. The financial report covers Ballarat Golf Club Inc. as an individual entity. The financial report has been prepared on an accruals basis and is based on historic costs and does not take into account changing money values, or except where specifically stated, current valuations of non-current assets. The following is a summary of the material accounting policies adopted by the Club in the preparation of this financial report. The accounting policies have been consistently applied, unless otherwise stated.		
(a) Property, Plant and Equipment		
Property, plant and equipment are included at cost. The depreciable amount of all fixed assets are depreciated over their useful lives commencing from the time the assets are held ready for use.		
(b) Inventories		
All inventories are valued at the lower of cost and net realisable value.		
(c) Income Tax		
Under the current income tax legislation the Ballarat Golf Club is a tax exempt body.		
(d) Employee Entitlements : LSL		
Provision has been made for the Club's liability for long service leave, for employees who have attained 7 years service.		
(e) Employee Entitlements : Annual Leave		
Provision has been made for annual leave owing to employees as at the end of the year.		
(f) Gaming Entitlements		
The Club has a contract with the State Government for gaming entitlements commenced in August 2012 and has brought to account the value of the entitlements and the obligation to pay for these entitlements. The entitlements effectively represent a licence to operate the entitlements. This right is a capital asset & for accounting purposes the Board will amortise the entitlements for 10 years commencing from August, 2012.		
(g) Extraordinary Items		
The Club has finalised & paid all its commitments due under the terms of settlement with the Ballarat Lawn Tennis Club.		
The Club has treated the income received & payments made as extraordinary items in the Profit & Loss Statement due to the size & effect of these amounts.		

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012**

	2012	2011
2 Investments:		
CBA Cheque A/C (Ladies)	602	13,804
CBA Term Deposit (Ladies)	12,272	12,683
ANZ Term Deposit (Bank Security)	150,000	-
ANZ Online Saver	208,592	248,184
Bendigo Bank Term Deposit (Due 14/08/12)	-	95,578
	<u>371,466</u>	<u>370,249</u>
3 Cash:		
ANZ Bank A/C - Gaming	186,484	96,149
Cash on Hand - General	8,300	8,300
Cash On Hand - Gaming	51,278	60,807
Cash On Hand	2,973	21,064
ANZ Bank A/C - General	102,987	41,868
	<u>352,022</u>	<u>228,188</u>
4 Receivables:		
Trade Debtors	50,429	46,763
Debtor Redevelopment	-	383,227
	<u>50,429</u>	<u>429,990</u>
5 Stock On Hand:		
Stock On Hand - Bar	21,018	22,606
Stock On Hand - Bistro	15,172	11,588
	<u>36,190</u>	<u>34,194</u>
6 Capital Reserve Fund:		
Bendigo Bank Term Deposit (Due 21/01/12)	-	261,636
Bendigo Bank Term Deposit (Due 21/01/12)	-	265,548
Bendigo Bank Term Deposit (Due 18/04/13) - 4.7%	215,509	207,818
Bendigo Bank Term Deposit (Due 18/02/13) - 4.7%	213,463	205,841
Bendigo Bank Term Deposit (Due 18/06/13) - 4.55%	217,734	204,000
Bendigo Bank Term Deposit (Due 18/08/13) - 4.35%	219,740	204,000
Bendigo Bank Term Deposit (Due 27/12/13) - 4.45%	65,691	-
Bendigo Bank Term Deposit (Due 14/07/13) - 4.35%	199,956	-
	<u>1,132,093</u>	<u>1,348,843</u>

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012

	2012	2011
	\$	\$
7 Property, plant and equipment		
Plant and Equipment - Gaming	32,039	28,011
Less Accumulated Depreciation	16,748	14,886
	<u>15,291</u>	<u>13,125</u>
 Plant and Equipment - Golf Course	 1,096,794	 1,064,952
Less Accumulated Depreciation	677,740	630,714
	<u>419,054</u>	<u>434,238</u>
 Plant and Equipment - New Club House	 476,685	 464,906
Less Accumulated Depreciation	231,800	176,700
	<u>244,885</u>	<u>288,206</u>
 Office Equipment	 56,931	 56,931
Less Accumulated Depreciation	48,118	44,365
	<u>8,813</u>	<u>12,566</u>
Total property, plant and equipment	<u><u>688,043</u></u>	<u><u>748,135</u></u>
 8 Hire Purchase Liability - current:		
Loan - Esanda (Toro)	16,554	16,554
Less unexpired charges	3,607	4,654
	<u>12,947</u>	<u>11,900</u>
 Loan - Esanda (Airavtor)	 8,849	 8,849
Less unexpired charges	848	1,454
	<u>8,001</u>	<u>7,395</u>
 Loan - Esanda (Greensmower)	 9,611	 -
Less unexpired charges	2,345	-
	<u>7,266</u>	<u>-</u>
Total current Hire Purchase Liability	<u><u>28,214</u></u>	<u><u>19,295</u></u>

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

**NOTES TO THE FINANCIAL STATEMENTS
FOR THE YEAR ENDED 31 DECEMBER 2012**

	2012	2011
	\$	\$
9 Creditors and Borrowings:		
Trade Creditors	329,711	197,829
Subscriptions in Advance	83,445	75,195
Deposits Held	45,493	36,797
Sundry Creditor - December BAS	100,100	81,950
Tabcorp Clearing Account	-	13,300
Vouchers Prepaid	629	2,867
Members Accounts	4,724	1,546
	<u>564,102</u>	<u>409,484</u>
10 Provisions:		
Provision For Long Service Leave	61,427	52,597
Provision For Annual Leave	99,830	85,708
	<u>161,257</u>	<u>138,305</u>
11 Good & Services Tax:		
GST payable - adjustments	451	1,025
12 Hire Purchase Liability - non-current:		
Loan - Esanda (Toro)	38,627	55,181
Less unexpired charges	3,880	7,487
	<u>34,747</u>	<u>47,694</u>
Loan - Esanda (Airavator)	6,637	15,485
Less unexpired charges	211	1,059
	<u>6,426</u>	<u>14,426</u>
Loan - Esanda (Greensmower)	30,435	-
Less unexpired charges	3,452	-
	<u>26,983</u>	<u>-</u>
Total non-current Hire Purchase Liability	<u>68,156</u>	<u>62,120</u>

The accompanying notes form part of these financial statements.

BALLARAT GOLF CLUB INC
ABN 49 867 479 929

REPORT OF BOARD OF MANAGEMENT

Your Board Members submit the financial report of the Ballarat Golf Club Inc. for the year ended 31st December, 2012.

Board Members

The names of Board Members throughout the year and at the date of this report are:
M. Erbacher, R.L. Masom, P.D. Foley W. Hines, B. Allan, R. Jones, J. King, G.Anders.

Principal Activities

The principal continuing activities of the Association are to encourage and promote the game of golf in the Ballarat district.

Significant Changes

No significant change in the nature of these activities occurred during the year.

Operating Result

The net result of operations for the year was a deficit of \$ 519,910, after Extraordinary Items.

Statement by Members of the Board

The Board has determined that the association is a reporting entity and that this general purpose financial report should be prepared in accordance with the accounting policies outlined in Note 1 to the financial statements.

In the opinion of the Board the financial report as set out

1. Presents a true and fair view of the financial position of the Ballarat Golf Club Inc. as at 31st December, 2012 and its performance for the year ended on that date.
2. At the date of this statement, there are reasonable grounds to believe that Ballarat Golf Club Inc. will be able to pay its debts as and when they fall due.

This statement is made in accordance with a resolution of the Board and is signed for and on behalf the Board by:



M. Erbacher (President)



P.D. Foley (Finance Director)

Dated this 18th Day of March, 2013

**BALLARAT GOLF CLUB INC.****INDEPENDENT AUDITOR'S REPORT TO THE MEMBERS
OF BALLARAT GOLF CLUB INC.**

I have audited the accompanying financial report, being a general purpose financial report of the Ballarat Golf Club Inc., which comprises Divisional Profit and Loss Statements, Profit and Loss Appropriation Statement, Balance Sheet, Statement of Changes in Equity, Statement of Cash Flow, Notes to the Accounts and Statement by Members of the Committee for the financial year ended 31 December 2012.

Committee's responsibility for the financial report

The Committee is responsible for the preparation and fair presentation of the financial report and has determined that the accounting policies used are consistent with the financial reporting requirements of the *Associations Incorporation Act (Vic) 1981*. The Committee's responsibilities also includes designing, implementing and maintaining internal control relevant to the preparation and fair presentation of the financial report that is free from material misstatement, whether due to fraud or error; selecting and applying appropriate accounting policies; and making accounting estimates that are reasonable in the circumstances.

Auditor's responsibility

My responsibility is to express an audit opinion on the financial report based on my audit. No opinion is expressed as to whether the accounting policies used are appropriate to meet the needs of the members. I conducted my audit in accordance with Australian Auditing Standards. These Auditing Standards require that I comply with relevant ethical requirements relating to audit engagements and plan and perform the audit to obtain reasonable assurance whether the financial report is free from material misstatement.

An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the financial report. The procedures selected depend on the auditor's judgement, including the assessment of the risks of material misstatement of the financial report, whether due to fraud or error. In making those risk assessments, the auditor considers internal control relevant to the entity's preparation and fair presentation of the financial report in order to design audit procedures that are appropriate in the circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's internal control. An audit also includes evaluating the appropriateness of accounting policies used and the reasonableness of accounting estimates made by the Committee, as well as evaluating the overall presentation of the financial report.

I believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for my audit opinion.



• Business Advisors • Financial Services • Taxation & Planning • Superannuation • Estate Planning • Farm Accounting

Independence

In conducting my audit, I have complied with the independence requirements of Australian professional ethical pronouncements.

Auditor's Opinion

In my opinion, the financial report of the Ballarat Golf Club Inc gives a true and fair view of the financial position of the Ballarat Golf Club Inc as at 31st December, 2012 and of its financial performance for the year then ended in accordance with the accounting policies described in Note 1 to the financial statements.

Basis of Accounting

Without modifying my opinion, I draw attention to Note 1 to the financial report, which describes the basis of accounting. The financial report has been prepared to assist the Ballarat Golf Club Inc to meet the requirements of the *Associations Incorporation Act (Vic) 1981*. As a result, the financial report may not be suitable for another purpose.

Dated this 19th day of March, 2013.

JAMES HALL
Chartered Accountant
Hallmark Accounting
301 Dana Street
Ballarat Vic 3350